



CONSULTING

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Two R&L Consulting Clients Awarded Prestigious Federal Grants

Park City Historical Society & Museum Receives \$150,000
Long Island Children's Museum Receives \$147,750

R&L Consulting is pleased to announce that two of its clients were awarded grants this year from the **Institute of Museum and Library Services (IMLS)** *Museums for America* program. *Museums for America* is the nation's largest federal funding program for museums.

In the last four years, R&L Consulting has written five successful proposals that received major awards. Reviewed by panels of professional peers, these grants are highly competitive with only 38% of applicants receiving funding this year.

"We are so excited to get this grant!" said Sandra Morrison, Executive Director of the Museum. "R&L Consulting has helped us secure **two IMLS grants in a row** to support this major renovation and exhibition project. We couldn't be more pleased with their work!"

The Park City Historical Society & Museum (Park City, UT) was awarded \$150,000 for the fabrication, installation, and evaluation of a new 5,000 square-foot permanent exhibition entitled "Silver and Snow: A History of Park City." The exhibition, exploring Park City's unique social and economic history from the discovery of silver in 1868 through its hosting of the Winter Olympics in 2002, is scheduled to open in September 2008.

The Long Island Children's Museum (Garden City, NY) was awarded \$147,750 to fund the planning of *Be Together, Learn Together*, a new partnership between the Museum, the Nassau County Department of Health & Human Services, and the Nassau County Family Court. The program will support children and families served by Nassau County social services agencies.

"It was **so easy** working with Alan & A.J.," said Suzanne LeBlanc, Executive Director of the Children's Museum. "They quickly became dedicated, off-site staff and created a successful proposal for the Museum. Because of their skills, this important new program is officially off the ground!"

R&L Consulting is a consulting firm that specializes in working with museums. Its principals have over 40 years of combined experience working with museums and non-profit organizations.

R&L Consulting has a **successful track record** of securing funding from the Institute of Museum and Library Services (IMLS), the National Endowment for the Arts, state arts and humanities councils, and many other government, corporate and private foundation sources.

With a roster of **nationally acclaimed** clients, R&L Consulting provides specialized services in grantwriting, research of potential funding sources, program & exhibition development and evaluation.

For more information about R&L Consulting and services offered, visit the company's website at www.randlconsulting.com. To arrange a **free consultation** contact Alan Lipsky at 828-684-3366 or alan@randlconsulting.com.

WHO WE ARE:

Alan J. Lipsky is a museum and fundraising professional with over 20 years of experience. He holds a B.A. Cum Laude, in American History from Brooklyn College. Previously, he was the Development Director at the C.M. Russell Museum in Great Falls, Montana, the Director of Development at the Lied Discovery Children's Museum in Las Vegas, Nevada, the Grants Officer at the Museum of Jewish Heritage-A Living Memorial to the Holocaust and Executive Director of the Wyckoff House Museum, both in New York City. He also has served as Director of Development for Aid for AIDS of Nevada, and worked as a consultant to several New York, Las Vegas and Montana cultural and nonprofit organizations.

A.J. Rhodes has worked with museums for 20 years and was most recently the Director of Education and Public Programs at the C.M. Russell Museum in Great Falls, Montana. Previously she served as the Director of Education at both the Lied Discovery Children's Museum in Las Vegas, Nevada, and the Albuquerque Children's Museum in New Mexico. A.J. has also worked at the Delaware Art Museum, New Castle Historical Society, and the Albuquerque Museum of Art and History, among others. Ms. Rhodes holds a B.A. with Honors in Art History from Swarthmore College and a M.A. in Art History and Museum Studies from the University of Delaware.